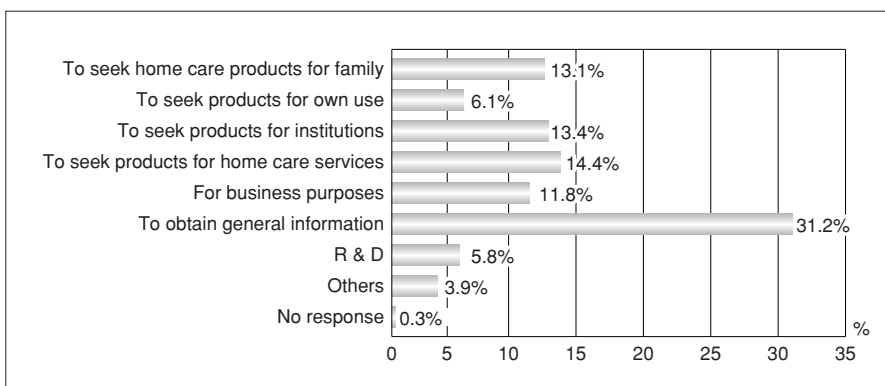
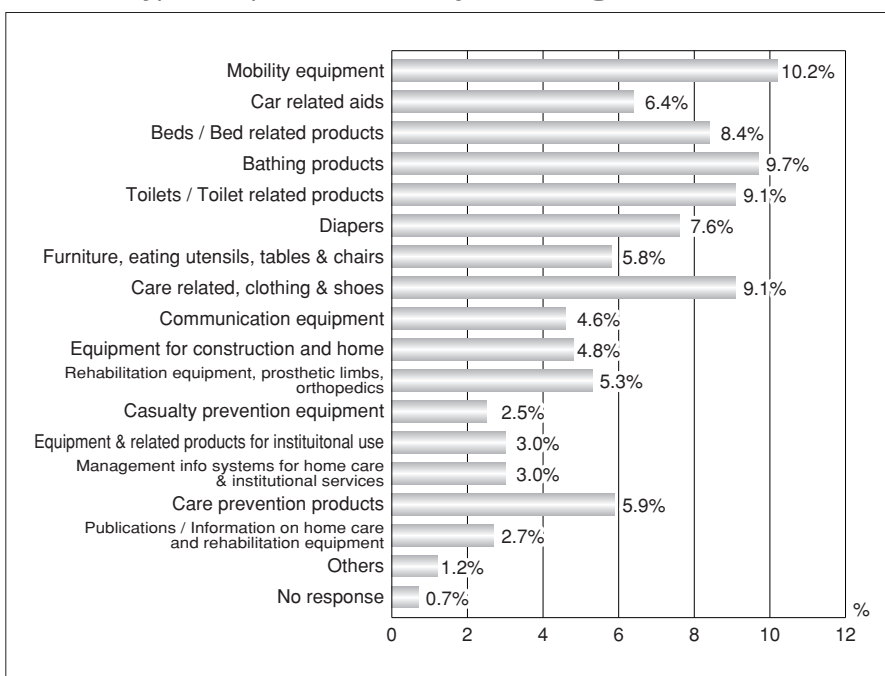


■ Visitors Questionnaire Results (8,934 Respondents)

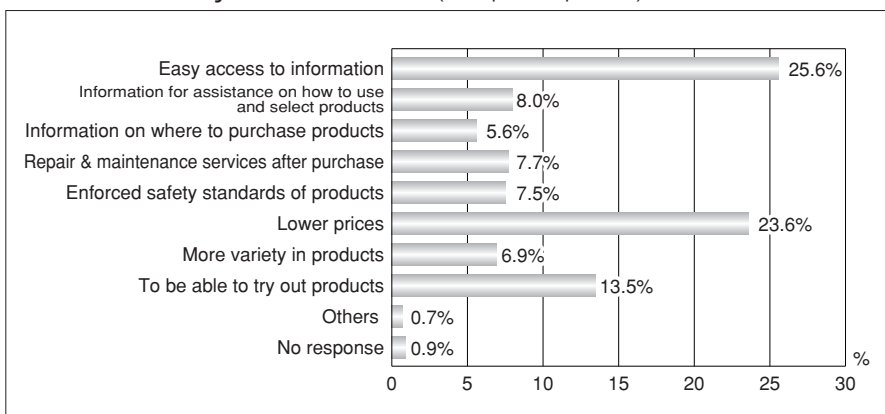
1. Purpose for visiting H.C.R. 2006 (Multiple Responses)



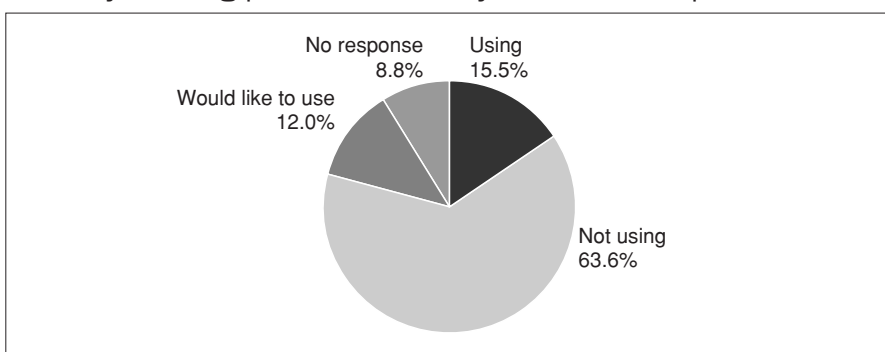
2. What types of products were you looking for? (Multiple Responses)



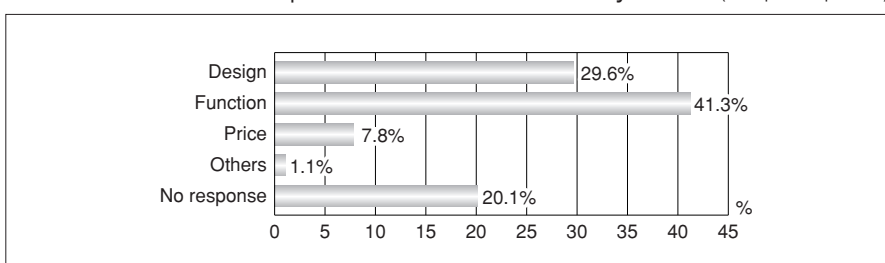
3. In regard to home care and rehabilitation equipment, what would you like to see? (Multiple Responses)



4. Are you using products made by overseas companies?



5. What features of the products made overseas did you like? (Multiple Responses)



6. Visitors' Comments on Home Care & Rehabilitation Equipment

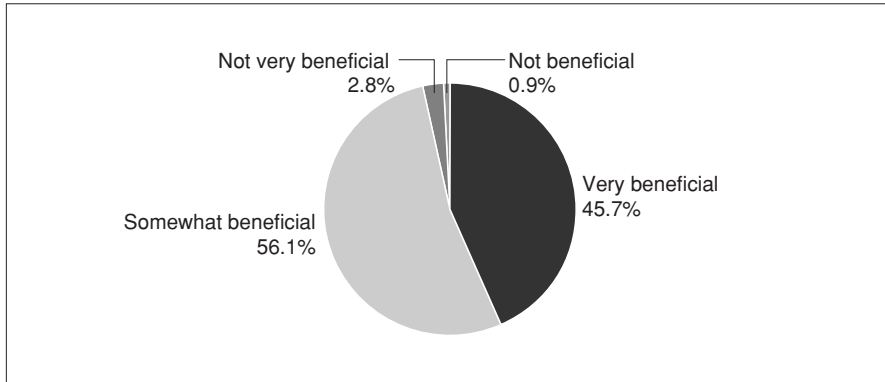
- I would like to see more competition in safety, design, and low prices.
- Hope to see more products that not only assist in care, but in life in general.
- In recent years, more exhibitors are not as receptive to individual customers as they prefer to build relationships with businesses.
- Would hope to see more easy-to-use, safe products, and others which are truly needed.
- I wish more equipment covered by the long-term care insurance would be developed.
- Want to see more vehicles that can accommodate large-sized wheelchairs on exhibit.
- As most equipment are very expensive, visitors should be able to try out all equipment.
- All home care and rehabilitation equipment are all alike. How much effort companies are making to differentiate their products is questionable.
- There seem to be few equipment that are easy to use for caregivers (welfare staff). (On site, one staff is required to move two wheelchairs.)
- Many equipment appear to be difficult to use.
- Would like equipment that would have rehabilitative effects by which the body functions would improve while using them.
- It is difficult to obtain information on good products.
- Want to see rental equipment not only for the elderly, but also for the younger generations. Would like to see better maintenance services after purchasing a product.
- As the level of disabilities change, I would like equipment developed that could be adjusted to be used in a variety of situations.
- A standard should be set and applied to health care and rehabilitation equipments as a whole.

7. Visitors' Comments Regarding H.C.R. 2006

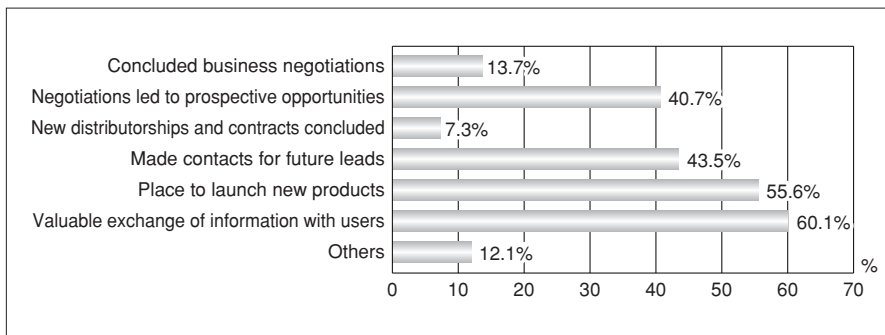
- Would like the duration of the exhibition to be longer.
- Along with the law revisions, social welfare facilities are struggling to maintain nutritional care and rehabilitation services. Would like to see more exhibits regarding this area.
- Please increase the maximum number of persons that may attend the seminars.
- It appears that the Children's Square could be used more effectively. Perhaps, events should be held there.
- Please hold the exhibition in October or November. Would prefer it to be held over the weekend. The duration is too short. (Would like it to be open at night also, from 18:00-21:00.)
- When someone stops in front of a booth, the visitors flow is obstructed.
- If there is also an area where similar products are all exhibited together, instead of by manufacturer, it would make it easier for visitors to compare.
- More sitting areas/lounges are needed.
- Measures to alleviate the long lines at the entrance should be taken.
- Would like to see a booth that provides information on the social security system. (For example, when a young person is forced to live using a wheelchair due to disabilities, etc., what type of assistance is available?)
- Would like to see robots on display as well.
- Can this exhibition be held in different cities throughout Japan? It is too crowded and difficult to get around for users themselves if they are to choose products for themselves.
- It would be good to be able to use computers to search where certain products are located. (e.g. to find booths where wheelchairs or cushions are being exhibited)
- How about dividing the exhibition hall by Public Zone, Residential Zone and Institutional Zone?
- Very much appreciated the free shuttle buses from the station. Hope that you continue to offer this service in the future.

Japanese Exhibitors Questionnaire Results (279 Respondents)

1. Was it beneficial to participate in H.C.R. 2006?



2. In specific, how was it beneficial? (Multiple Responses)

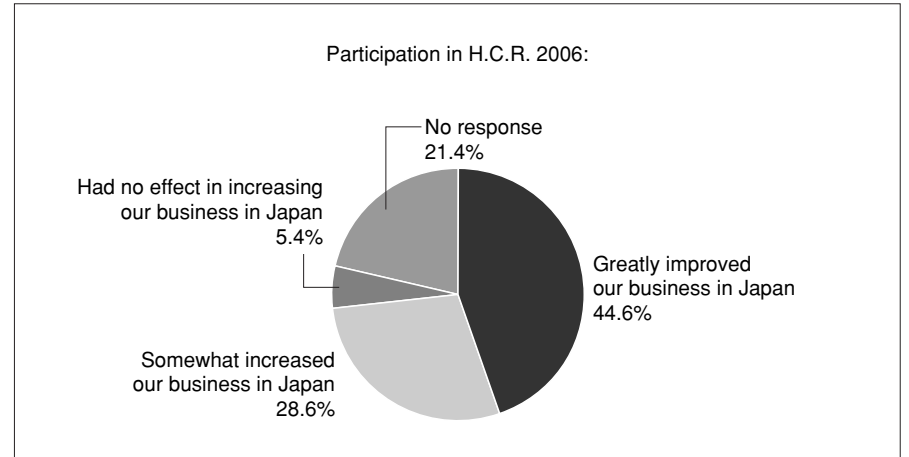


3. Domestic Exhibitors Comments & Suggestions

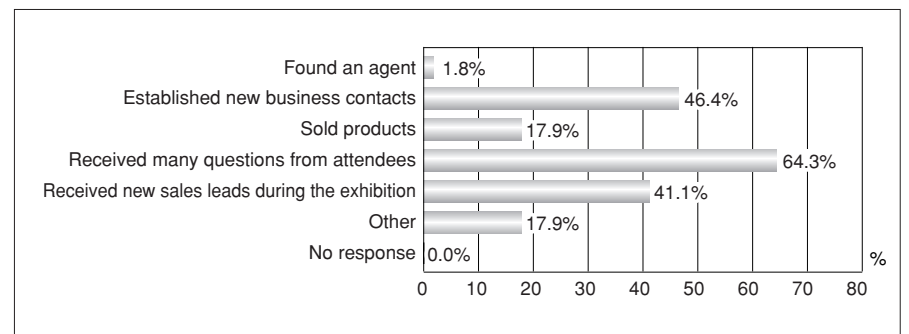
- The adjacent booth was handing out trial food samples, and people waiting crowded the front of our booth. They disrupted our business negotiations.
- Booths holding demonstrations that obstruct customer flow should make as much effort as possible to draw the customers into their booth. Otherwise, wheelchair users and others are unable to pass by.
- Presentations by some of the booths were very loud and made it difficult to conduct business in our own booth.
- One day should be set aside as a buyers' day for exhibitors to focus on business.
- Many customers expressed their wish for the exhibition to be held over the weekend.
- The exhibition seems to be losing its freshness. Suggest having a "theme" each year, organizing the exhibition around it.
- I am glad that the number of general visitors is increasing. Would like to see more programs such as lectures by experts incorporated into the exhibition to encourage visits by care facility workers.
- Disseminating knowledge is important, but perhaps a booth with a theme for the elderly such as "The Purpose of Life" would be beneficial. For example, people could collaborate and create a photograph exhibit, etc.
- Would like a specific exhibit area to be designated for promoting the health care and rehabilitation equipment market. I would like the organizers to introduce the present market situation and predicted future trends on an easy-to-understand panel.
- Presently, only items that are already mass-produced are on exhibit, but in the future, why not exhibit trial products and ideas?
- It would be nice to have bands, performances and sports events organized by the physically disabled, that young people could also enjoy.
- Could "Meals" or "Foods" be added to the exhibit category? At the moment, our exhibit falls under the "Other" category, so it is difficult for visitors to spot our booth.
- It is unfortunate that taking photographs is prohibited at present. Why not allow picture-taking in principle, and have those booths who wish to prohibit it do so and announce it themselves?
- The prohibition of photograph taking is not thorough enough. Many foreign visitors were seen taking pictures.
- This year's poster design had improved. There are many talented people among the physically challenged and children.
- Many people asked how the design on the postcards and posters the organizers made related to health care and rehabilitation equipment, and it was difficult to answer them.
- Provide one specific area where visitors could obtain exhibitors' catalogues and information request forms.

Questionnaire Results for Overseas Exhibitors (56 Respondents)

1. Participation in H.C.R. 2006:



2. By participating in H.C.R. 2006, our company: (Multiple Responses)



3. Overseas Exhibitors Comments

- Has served well to improve our business in Japan.
- Were able to locate new customers.
- It was great to speak directly with potential customers.
- Now in midst of negotiating an agent agreement.
- Hold future exhibitions in an area where access to major railways and subways is easier.
- Would like access to internet using wireless LAN. At European exhibitions, we can use wireless LAN, instead of ADSL cables.
- Improve air-conditioning.
- Announcements in the hall were too loud. Please control the volume.
- Include not only our company name, but our brand name as well on the information brochure.
- Make seminars more interesting.
- Publish an English version of the H.C.R. News.

