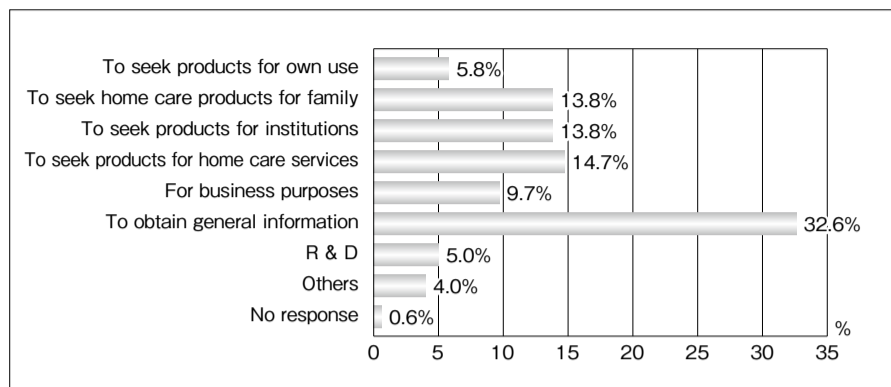
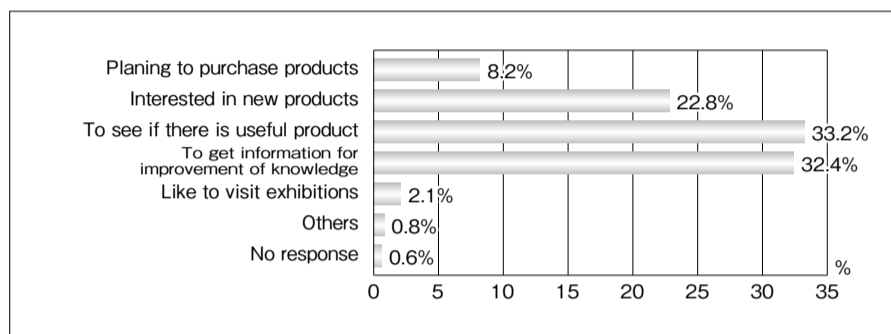


■ Visitors Questionnaire Results (5,267 Respondents)

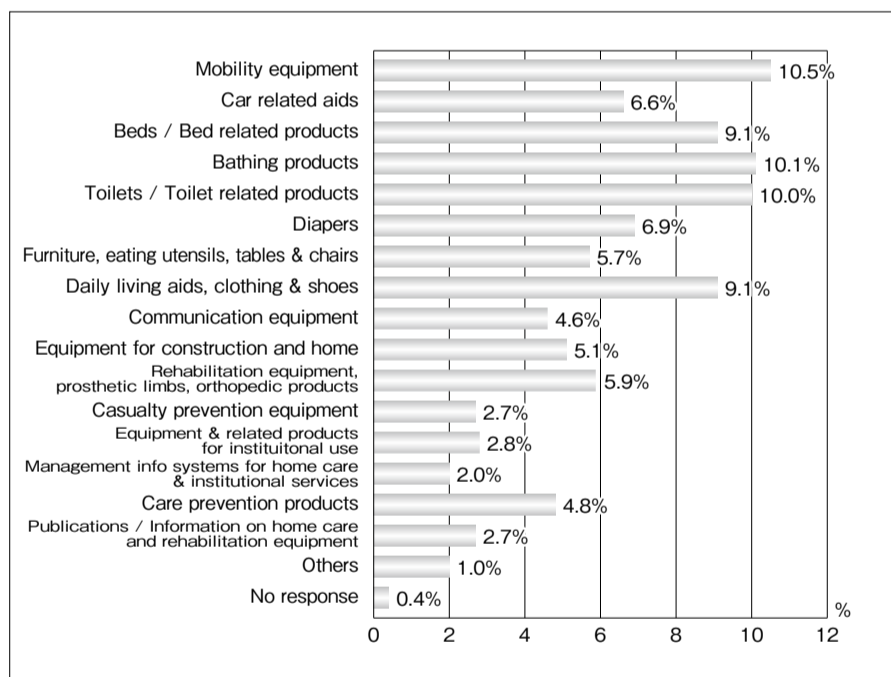
1. Purpose for visiting H.C.R. 2007 <Part I> (Multiple responses)



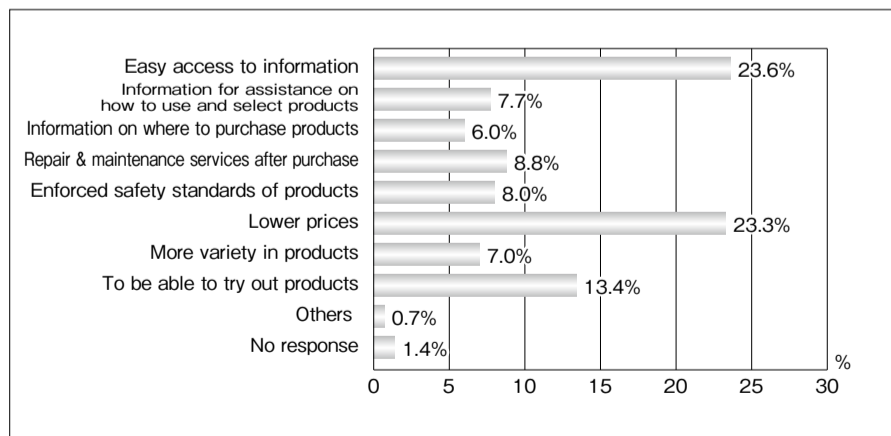
2. Purpose for visiting H.C.R. 2007 <Part II> (Multiple responses)



3. What types of products were you looking for? (Multiple responses)



4. In regard to home care and rehabilitation equipment, what would you like to see? (Multiple responses)



5. Visitors' Comments on Home Care & Rehabilitation Equipment

- I hope the prices of equipment will be lowered.
- I wish there were more products that are covered by long-term care insurance.
- I wish to obtain more information regarding products under development as well as ones regarding products currently in the market.
- I hope more people will realize that home care and rehabilitation equipment is not uncommon but is very close to our lives.
- There were not so many designs or colors targeted at young people as I have expected.
- I would like to see more convenient products that incorporated new ideas, needless to say the ones that ensure safety.
- I want exhibition of convenient equipment and information disclosure to be provided on a global scale.
- I would like to see more equipment for the physically challenged persons to be exhibited rather than equipment for the elderly.
- Computer related products are difficult to use for in-home caregivers.
- I would like to see more products to deal with mental decline of the elderly.
- While more and more products are focusing on automation and trouble reduction, I think users value human contact.
- I want system that offers consultation and follow-up service.
- I want equipment which adjust itself to users' body instead of making users' body adjust to them.
- While I think it is important to manufacture products designed for each individual, I expect to see more products that anybody can use such as universal design products.

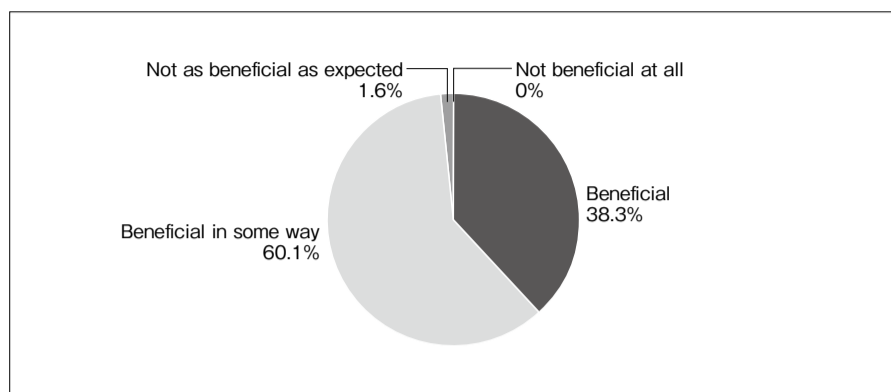
6. Visitor' Comments Regarding H.C.R. 2007

- Three-day schedule is too short. I want Saturday and Sunday to be included.
- As one of visitors, I hope that everyone will follow photo taking rules and people's manners such as giving ways to others will be improved.
- Since I came with my children, I was glad that there was a space (Children's Square) where I can have my children play.
- Products for children gave me some food for thought.
- There are few places to eat and all of them are fairly crowded. I hope that they will be expanded to a larger size to be able to accommodate more visitors.
- It was good that some exhibitors were using sign language interpreters for demonstration.
- Volume of microphone at the other booths was so loud that I could not hear the person who was explaining about the products.
- I hope that all brochures will be placed together at one place.
- I want more detailed and easy-to-understand explanation about how to get to the exhibition site.
- I want this type of exhibition to be held at local district.
- I want seminars to be expanded to various fields.
- I want the organizer to consider the possibilities to divide visitor schedule exclusively for wheelchair users and the physically challenged persons.
- I wish there were a corner of foods for the elderly.
- I see more than two seminars are being held at the same time. I hope that they are held at different schedule so that visitors would be able to participate in more.
- It would be better if there were a press-only day.

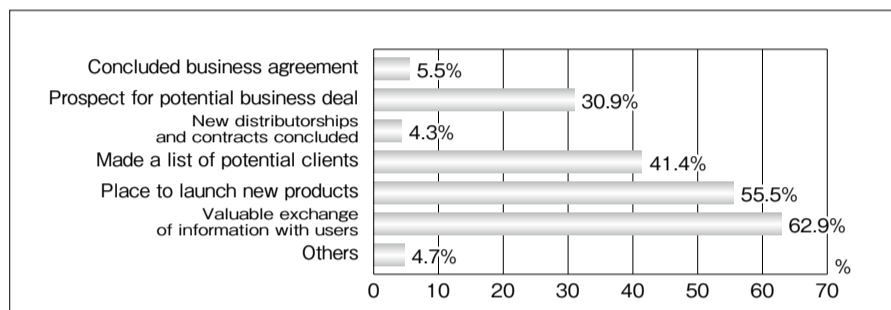


Japanese Exhibitors Questionnaire Results (256 Respondents)

1. Was it beneficial to participate in H.C.R. 2007?



2. Specifically how beneficial was it? (Multiple responses)

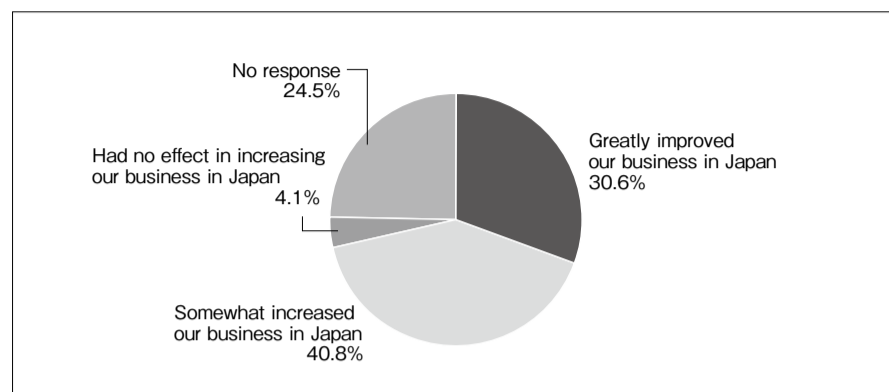


3. Domestic Exhibitors' Comments & Suggestions

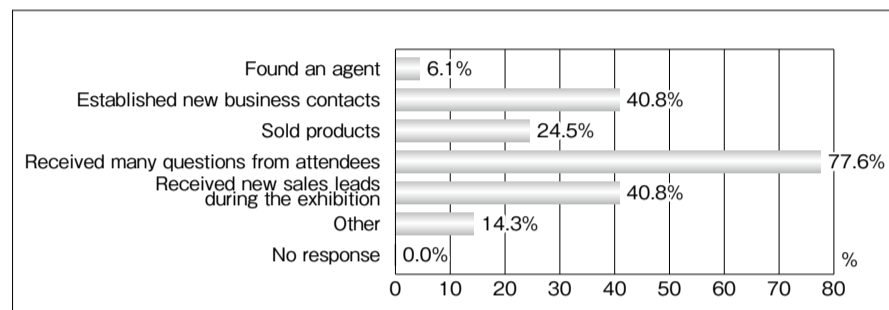
- Parents of the physically challenged children come to H.C.R. to look for equipment for their children. I hope H.C.R. will be a place to provide the newest and difficult-to-obtain information and opportunities to such parents to try out equipment.
- I hope Saturday and Sunday will be included in the schedule. Currently, 70 % of visitors are from companies or organizations because the H.C.R. is being held on weekdays. Since we are enhancing approach to individual users, I would appreciate it if the organizers would consider holding the exhibition over the weekend.
- I hope to see increasing PR activities regarding the exhibition.
- I would like to obtain "Comments from Visitors." (I would like to know what is good, bad and what is missing from visitors' perspective.)
- I am glad that we could hold a test-ride session for our product, home elevator and many people tried it out.
- I wish there were a flow chart of 3-day's information at a glance that we can obtain in advance.
- I wish that organizers would set one day as a business day during the schedule so that we can concentrate on business meetings.
- I am happy to see that the number of general visitors is increasing, which indicates that the interest toward welfare is rising. On the other hand, it is pity that the opportunities to meet new business clients are decreasing because we have already been doing business with most major companies.
- While the number of large (and expensive) products is increasing year after year, communication equipment for the physically challenged persons is decreasing. Since most of the companies dealing with communication equipment are small-sized firms, I would like organizers to come up with project which encourages them to participate.
- I hope that H.C.R. will open the door to research and development organization. (For example, admitting the exhibition of proto-types before entering into the market.)
- I see many products for the elderly but I hope that the number of products for the physically challenged persons will increase.
- I am glad that the name plate became bigger this year. I think this is an improvement.
- The adjacent booth was holding wheelchairs test-drive. Sometimes they bumped into the partition board. It made our booth trembled and we were surprised every time it happened.
- I think H.C.R. is a very helpful place for us to do PR for our new products and to communicate with our customers every year.
- It would be more convenient for us if we could obtain extra copies of HCR NEWS, which were handed out to visitors on site, in advance. Some of our clients said that it would be a lot smoother to navigate through the site if they could get a chance to check the floor map in advance.
- I think the number of general visitors and sales representatives is increasing every year. I expect this exhibition will attract more professional care givers.
- I want stricter rule to lower the volume of speakers and monitors for product presentation. Since we did not use microphone at our booth, we had to scream to explain our products to customers. In addition, some exhibitors' staffers were expanding their fields of sales activities to aisles which were supposed to be out of bounds.
- It is difficult to distinguish visitor's attribution. I would like organizers to consider dividing them by their occupations. (e.g. nursing care workers, physical therapists, and so on)

Questionnaire Results for Overseas Exhibitors (49 Respondents)

1. Participation in H.C.R. 2007:



2. By participating in H.C.R. 2007, our company: (Multiple responses)



3. Overseas Exhibitors' Comments & Suggestions

- Solidified relationships with distributor and customers of distributor.
- Could get free advertisements through the attendees from the press & TV-Internet.
- Understand competition.
- Good. Lively atmosphere. Easy to walk around.
- Very nice. Big and simple, easy to find places.
- Great place, good access, good facilities.
- No wireless internet connection.
- It is of great importance that the dates are matched to MED TRADE, USA and REHA, Germany.
- Product catalog also in English would be great.
- Hope more distributors or importers can visit this exhibition.
- Many new customers at the booth.
- Found some distributors.
- Our business and products need some time to be recognized in Japan.
- As the exhibition is not finished we can not say yet the real impact on our business. But we had felt good reactions from the visitors, and hope that it will have a great impact on our business in Japan in coming days.
- Contribute to good sales level in Japan.

Next 35th Int. Home Care & Rehabilitation Exhibition 2008

This year, H.C.R. 2008 will be held at Tokyo Big Sight from Wednesday, September 24 to Friday, September 26, 2008.

We will continue in our efforts to further the development and distribution of home care and rehabilitation equipment and look forward to everyone's continued support and participation.

DATE September 24 (Wednesday) – September 26 (Friday), 2008

VENUE Tokyo Big Sight, East Exhibition Halls
3-21-1, Ariake, Koto-ku, Tokyo 135-0063 Japan